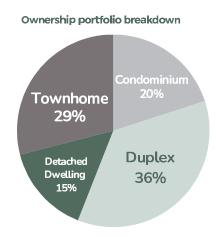
BANFF HOUSING CORPORATION PORTFOLIO BY UNIT TYPE

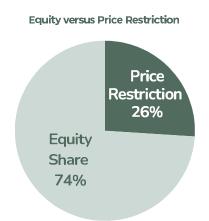
32 Detached Dwelling 63 Townhome 78 Duplex 43 Condominium 133 Rental Apartment
349 Total Units

Ownership versus Rental

Rental
38%

Ownership
62%





GROWTH IN BHC HOUSING UNITS BY YEAR

| 0110 11 11 1 | | |
|-----------------|----------|------------------------------|
| 3 6 | 2002 | 66666 38 |
| ^ 24 | 2010 | 6666666 10 |
| 17 | 2012 | 10 |
| 6666 33 | 2018 | 131 |
| 66666 21 | 2023 | 666666666 33 |
| | 24 17 | 2010 2012 2012 2018 |



Banff celebrates completion on 33 new homes in The Aster

"Any day that we add new housing in Banff is a day to celebrate," said Banff Mayor Corrie DiManno. "Creating housing that people can own means helping residents become long-time members of our community – with certainty and a bond to the town they call proudly home. It also means freeing up more rental space as they graduate from apartments to these condominiums."

Applicants in the Aster Lottery

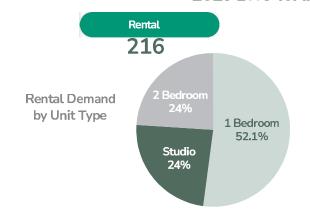
63

First Time Homebuyer 87%

Multigenerational 3



2023 BHC WAITLIST DEMAND



Registered Resale List

277

Aster Waitlist

92



2023 BHC RENTAL VACANCIES

| 25 Vacancies | Reason | Occupancy Rate Year over Year | |
|--------------|--|-------------------------------|-----|
| 2 | Purchased in the Aster | 2023 | 98% |
| 4 | Internal building (Ti'nu) | 2022 | 98% |
| • | transfers | 2021 | 97% |
| 5 | Moved into market housing (Bow Valley) | 2020 | 98% |
| | Housing (Bow Valley) | 2019 | 99% |
| 10 | Relocated outside the Bow Valley *BC , Cochrane and area | | |
| 4 | Unknown | | |

2023 BHC OWNERSHIP HOMESALES

