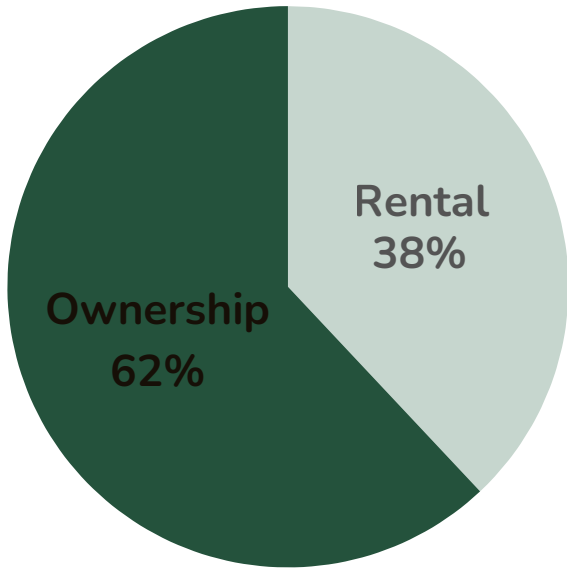


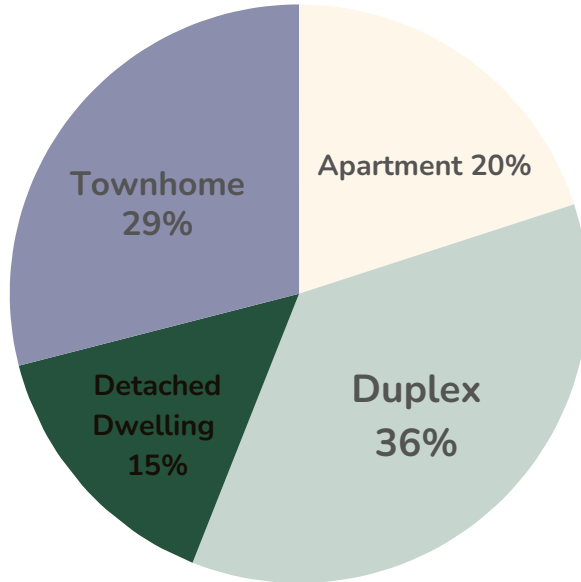
BANFF HOUSING CORPORATION PORTFOLIO BY UNIT TYPE

32 Detached Dwelling 63 Townhome 78 Duplex 43 Ownership Apartment 133 Rental Apartment
349 Total Units

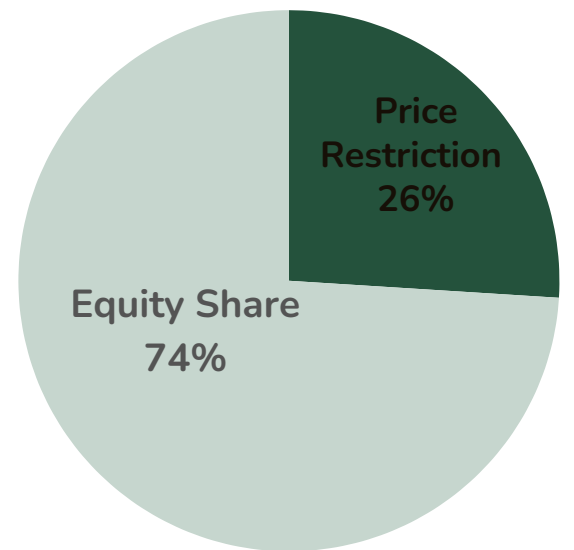
Ownership versus Rental


















Ownership Portfolio Breakdown



Equity versus Price Restriction



GROWTH IN BHC HOUSING UNITS BY YEAR

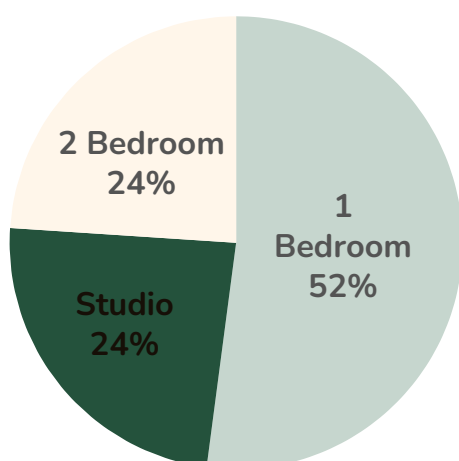
1996	 32	2002	      38
1997	  24	2010	      10
1998	   17	2012	       10
1999	    33	2018	         131
2001	     21	2023	          33



2024 BHC WAITLIST DEMAND

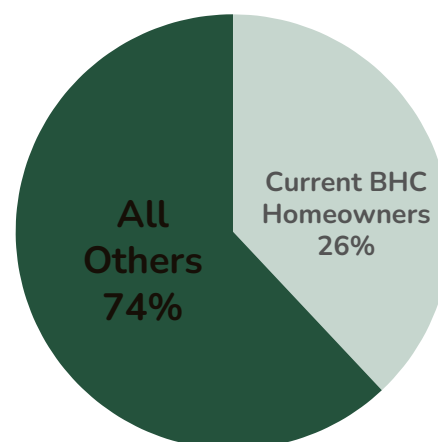
Rental
275

Rental Demand by Unit Type



Registered Resale List
391

Percentage of RRL applicants who are current BHC homeowners



Rental Waitlist demand reflects the percentage of waitlisted applicants who express interest in each unit type. Applicants can select/be eligible for more than one unit type.



RRL application submission surged after the launch of the dedicated BHC website; average of 6 applications per quarter; 17 applications were received in Q4.

2024 BHC RENTAL VACANCIES

2024 Vacancies	Reason	Occupancy Rate Year over Year	
6	Moved into market housing (Bow Valley)	2024	99%
5	Internal transfers (Ti'nu)	2023	98%
4	Relocated outside the Bow Valley	2022	98%
3	Overqualified	2021	97%
4	Unknown / Other	2020	98%
		2019	99%

2024 BHC OWNERSHIP HOMESALES



- Equity share property
- List price
- Sales price
- 8 open house attendees

1 Home Sale

1

Reason

Moved into market housing (Bow Valley)

**Banff Housing Corporation
Operations Report
2024 Summary**

	January	YTD	February	YTD	March	YTD	April	YTD	May	YTD	June	YTD	July	YTD	August	YTD	September	YTD	October	YTD	November	YTD	December	YTD
QUERIES																								
BHC Rental Query	62	62	60	122	70	192	55	247	61	308	38	346	29	375	45	420	46	466	56	522	45	567	75	642
General Housing Query	16	16	6	22	18	40	8	48	14	62	9	71	10	10	15	25	13	38	26	64	12	76	9	85
Home Purchase Query	22	22	14	36	14	50	8	58	2	60	2	62	5	5	0	5	8	13	14	27	8	35	19	54
APPLICATIONS																								
Rental applications received	15	15	20	35	17	52	22	74	26	100	17	117	9	126	14	140	22	162	26	188	12	200	26	226
Ownership applications received	0	0	0	0	1	1	1	2	2	4	3	7	1	8	1	9	7	16	12	28	4	32	4	36

WAITLIST TOTALS	
Rental	275
Registered Reasle List	391

RENTAL OCCUPANCY												
	January	February	March	April	May	June	July	August	September	October	November	December
Studio	26	26	26	26	26	26	26	25.5	26	24	24.5	25
1BD	68	69	68	69	69	69	69	69	67.5	67	69	68
2BD	35	35	35	35	35	35	35	34	34	34	35	34
Moffat Manor (2x 2BD)	2	2	2	2	2	2	2	2	2	2	2	2
Total Units	131	132	131	132	132	132	132	130.5	129.5	127	130.5	129
Occupancy Rate	99%	100%	99%	100%	100%	100%	100%	99%	98%	96%	99%	98%
YTD Overall Occupancy	99.02%											

2024 HOME SALES Summary					
1 Sundance Court	PRICE HISTORY				
	Listing Price (or appraised value)	Equity Share	Price to Buyer	% Above/Below Avg Appraisal	
	Original purchase price (2001)	\$ 284,750.00	80.20%	\$ 228,369.50	
	Average appraisal - BMV	\$ 937,500.00	80.20%	\$ 751,875.00	
	Listing price	\$ 993,750.00		\$ 796,987.50	6%
	Price to buyer - closing date	\$ 993,750.00		\$ 796,987.50	6%
	Days on market - 44				
	SALES STATISTICS				
	Open House and Showings	Attendance	Interest	Offers	Comments
	Open House - March 6, 2024	8	7	4	